

The Japan Fixed-Income Forum

1 March 2007, The Queen Elizabeth II
Conference Centre, London



08.15-09.00	Registration & Coffee		<i>Benjamin Britten Lounge</i>
	OPENING SESSION		<i>Fleming Room</i>
09.00-09.05	Welcoming Remarks: Christopher Garnett, Director, Euromoney Conferences		
09.05-09.20	Keynote address: Hiroshi Watanabe, Vice-Minister of Finance for International Affairs, Japan <i>Japanese Economy and Fiscal Policy in Global Environment</i>		
09.20-10.30	Panel I: Future Prospects for the World's Largest Government Bond Market		
	<ul style="list-style-type: none"> • What pace is the BoJ likely to maintain in rate rises over the coming 18 months – how far, how fast and how will this affect the market? • Currency play. What are the prospects for significant appreciation of the yen driven by the economic recovery? Will Central banks re-weight towards the yen or will the Yen bond markets continue to decline as a percentage of world bond markets? • What options in terms of structures, tenures and denominations is the MOF considering for its fundraising? • Over 50% of outstanding government bonds are held by the public sector including the postal savings system and BoJ. A sizeable part of the remainder is held by the Japanese banks. Will they continue to hold JGB's? • Will the end of zero percent rate and increased volatility and trading volumes in the JGB market make e-trading more attractive? What are the trends in the inter-dealer and client-dealer markets? 		
	Chairman: Robert Parker , Vice-Chairman, Credit Suisse Asset Management Panellists: Emeric Challier , Head of Global Fixed-Income Management, AXA Investment Managers Naka Matsuzawa , Chief Investment Strategist, Fixed Income Division, Nomura Kiichi Murashima , Managing Director, Economist, Nikko Citigroup Limited Chikahisa Sumi , Director, Debt Management Policy Division, Finance Ministry of Japan Hajime Takata , CMA, General Manager and Chief Strategist, Mizuho Securities Co., Ltd		
10.30-11.00	Coffee Break		<i>Benjamin Britten Lounge</i>
11.00-11.45	Workshop A: Opportunities in the Short End <i>Fleming Room</i>	Workshop B: Public Sector Debt - Trading Strategies in Agency, Zaito, and Municipal Debt Instruments <i>Whittle Room</i>	
	Hosted by The Royal Bank of Scotland <ul style="list-style-type: none"> • Understanding the OIS market • Euro Yen Futures • Repos and Bills • Linkages across the Short End Products Speakers: John Richards , Head of Debt Markets Strategy & Economics Asia, RBS Global Banking & Markets Scott Nygaard , Head of Short Term Markets, Asia, RBS Global Banking & Markets	Hosted by Nikko Citigroup Limited <ul style="list-style-type: none"> • Attractiveness of spreads and practical consideration (e.g. swap) • Value at long end (Comparison among issuers) • Description of entities, sector outlook and investment recommendations • The impact of changes of withholding tax system on trade strategies Moderator: Brian Mccappin , Co-Head of Fixed Income, Nikko Citigroup Limited Speaker and Panellist: Akane Enatsu , Senior Credit Analyst, Nikko Citigroup Limited Panellists: Tatsuro Higashi , Co-head of Debt Capital Markets, Nikko Citigroup Limited Sagheer Riaz , Director Credit Trading, Nikko Citigroup Limited	
11.50-12.35	Workshop C: An Overview of the Credit Market Trends in Japan		<i>Fleming Room</i>
	Hosted by: Mizuho International plc Trends considered will include: <ul style="list-style-type: none"> • Japanese issuer behaviour / perspectives including utility, corporate (senior & hybrid), financial (senior, sub and securitisation) bond markets • Comparative pricing between the domestic and international markets • The outlook for supply (particularly international issuance) in FY 2007 • Domestic and international investor appetite • Growth of the structured finance market Speaker: Yasunobu Katsuki , General Manager and Chief Credit Analyst, Mizuho Securities Co., Ltd:		
12.35-13.45	Luncheon		<i>Benjamin Britten Lounge</i>
13.45-14.35	Panel II: Public Sector in the Capital Markets		<i>Fleming Room</i>

The Japan Fixed-Income Forum

1 March 2007, The Queen Elizabeth II
Conference Centre, London



	<p>The end of the zero percent rate and the structural reform has made the domestic JGGI market volatile, especially at the short end. Spreads for JGGI have also widened.</p> <ul style="list-style-type: none"> • Can the public sector entities realistically reduce their borrowing levels? • Are the recent changes enough to make offshore issuance in foreign currencies attractive? • What tenures and spreads are needed to stimulate the international demand? • How will the government reform affect the pricing of the offshore issuance for JGGI's? • How likely is that the government may allow offshore issuance without a guarantee? 	
14.40-15.25	<p>Workshop E: Opportunities in the Japanese Municipal Bond Market <i>Fleming Room</i></p> <p>Hosted by Nomura</p> <ul style="list-style-type: none"> • A new era of investment opportunities in Japan's public sector credit for non-residents as a result of structural reform of local governments and regulatory changes • Revisions in the double tax conventions between the UK and Japan and between France and Japan • Tax-exemption for book-entry transfer of municipal bonds • Overview of the Japanese municipal bond market (primary, secondary, liquidity, etc.) • Attractiveness of Japanese municipal bond market for non-residents in comparison with US municipal bond market - similar levels of outstanding debt • Prospects for future growth and development <p>Moderator: Seiichiro Miyaoko, Managing Director, Head of Asset Finance Division & Head of Syndicate Division, Global Markets Europe, Nomura International plc</p> <p>Panelists: Mounir Guessous, Managing Director, Head of French and Benelux Sales, Nomura International plc Gen Imagawa, Executive Director, Public Finance Planning Group, Nomura Securities Co., Ltd Yves Lemay, Managing Director, Sub-Sovereign Team, Moody's Investors Service Shuichi Mori, Head of Cross Border Trading in Tokyo, Nomura Securities Co., Ltd. James Wilkinson, Director, Head of Yen Bond Trading, Nomura International plc</p>	<p>Workshop F: Developing the Japanese Inflation Market: The Market Maker Point of View <i>Whittle Room</i></p> <p>Hosted by Mitsubishi UFJ Securities</p> <p>Since its start in early 2004, the Japanese inflation market has been moulded by volatile inflation expectations and disappointments about its liquidity. This workshop is intended to discuss the development of this market from the perspective of a market maker:</p> <ul style="list-style-type: none"> • A brief activity and product range review: from the rock age to pre-modern times via the rebase shock • Outlook on potential domestic flows and the supply/demand (im)balance • Building liquidity on the Japanese inflation market: pricing hedging and risk monitoring issues • From plain vanilla to Exotics and Hybrids: a road map for the coming step • Further challenges: Discussion the role of MoF as a liquidity provider and ways to enhance the participation of Domestic investors <p>Speakers: Oliver Bunnin, Head of Inflation Solutions Group, Rates Trading Group, Mitsubishi UFJ Securities International plc Haitham Ganouni, Head of Inflation Structuring, Rates Trading Group, Mitsubishi UFJ Securities International plc</p>
15.25-15.45	<p>Coffee Break <i>Benjamin Britten Lounge</i></p>	
15.45-16.35	<p>Panel III Japan's Credit Risk <i>Fleming Room</i></p> <p>Changes in domestic supply and demand make it imperative for the Japanese issuers to diversify their investor base and seek overseas buyers. With yen yields so low in the last five years the Japanese credit story has not been sold overseas. This panel will provide a detailed analysis of Japan's Credit Risk in the sovereign, municipal and corporate sectors.</p> <ul style="list-style-type: none"> • What are the major risks of the Japanese economy: overdependence on the US and China; lack of public consumption dynamic; uncertainty about the outcome of the structural reform; the weak Yen? • The independence of Central Bank is an important factor to judge the creditworthiness of a country, but Japan is still considered as not having a completely independent Central Bank. Does that matter? • How to measure risk in Japan? • Does Japan have a realistic plan to reduce government debt? • Assessment of the Credit story of Japanese corporates and municipalities • Corporate governance and transparency issues • Why and how do American and Japanese rating policies differ? 	

The Japan Fixed-Income Forum

1 March 2007, The Queen Elizabeth II
Conference Centre, London



	<ul style="list-style-type: none"> • Making Japanese credit more available to foreign investors. Withholding tax issues. Credit derivatives. <p>Chairman: William Pesek, Asia-Pacific Columnist, <i>Bloomberg</i> Panellists: Richard Duncan, Head of Investment Strategy, ABN AMRO Asset Management and Author of <i>The Dollar Crisis: Causes, Consequences, Cures</i> Kumiko Kakimoto, Associate Director, Corporate & Government Ratings, Standard & Poor's Robert Minikin, Market Strategist, Lombard Street Research, Co-author of <i>Which Risks Have Been Best Rewarded?</i> and <i>Stocks versus bonds: Balancing expectations and reality</i> Stuart Trow, Credit Strategist, EBRD</p>
16.40-17.30	<p>Panel IV. Macro-Economic Outlook: Sustaining the Recovery <i>Fleming Room</i></p> <p>2006 saw the end of the super-loose policy and the resumption of an orthodox rate policy. The health of corporate Japan is largely restored, banks recapitalised, lending is up and the deflation dragon appears slain. Domestic confidence in the economy is high. Can the economy be given a clean bill of health? What are the challenges to sustaining the Japanese recovery?</p> <ul style="list-style-type: none"> • Raising interest rate policy and its implications for the economy • Demographics • Dependence on external demand. Relations with the US and China • At over 175% of GDP Japan's government debt is the highest of any OECD country. How to address the deficit? • The yen carry-trade and its impact on the global economy <p>Chairman: Mark Johnson, Editor, Euromoney Conferences Panellists: Jean-Philippe Cotis, Chief Economist, OECD Naomi Hasegawa, Senior Fixed Income Strategist, Fixed Income Research Division, Mitsubishi UFJ Securities Co., Ltd. Michael Heise, Chief Economist, Allianz and Dresdner Bank Lex Hoogduin, Global Chief Economist, Robeco</p>
17.30	Closing remarks
19.00-21.00	Cocktail Reception at the Houses of Parliament. Attendance by private invitation

Euromoney Conferences reserve the right to amend the programme and is not responsible for cancellations due to unforeseen circumstances. Euromoney Conferences accepts no responsibility for statements made orally or in written material distributed by any of its speakers at its conferences. In addition, Euromoney Conferences is not responsible for any copying, republication or redistribution of such statements.